

PALADIN DATA CORPORATION™

Biz Coach Webinars

FREE ADVANCED TRAINING



The devil in the dump SKU

Chad Klein



TECHNICAL LEVEL:

EASY

INTERMEDIATE

ADVANCED



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The devil in the dump SKU

Agenda

- 1.
- 2.
- 3.



- What is a dump SKU?
- Why and when should a store use it?
- The devil in the dump SKU
- How to create a dump SKU
- Demonstration



The devil in the dump SKU

What and why



A dump SKU is a catch-all inventory item to be entered for two primary reasons:

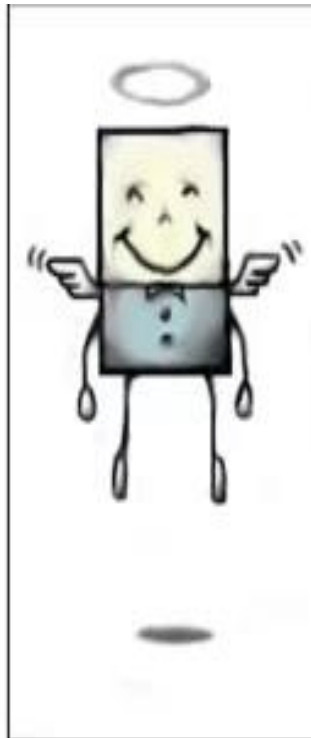
1. For bulk commodity items, such as fasteners, nuts, and bolts.\
2. For new items that have not been added to the inventory system

Note: To track the sale properly, click **Add Note** or press F2.



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Negative effects of using a dump SKU:

- Daily Sales Reports
- Margins
- Stock replenishment
- Sales History



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How to create a dump SKU

Add New Item Cancel X

To create a new inventory item, complete the information below and click or press the "Add" button.

Part #: * Alt Part #:

Description: *

Cost: * Sell Price: *

SOH: * Department: 1 - Housewares *

F12 Add

* Required Field

1. On the top ribbon, click the **Inventory** module.
2. On the bottom ribbon, click **Add Item**.
3. Enter information in the following boxes:
 - **Part #**
 - **Description**
 - **Cost (0.00)**
 - **Sell Price (0.00)**
 - **SOH (0)**
 - **Department**
4. Click **F12 Add**.



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Additional setup

1 ▼ Stock Information

Order Qty: Min/Display: Max Qty: ←

Order %: Sug. Min: 0 Sug. Max: 4

2 ▼ Pricing Levels

	Quantity	Sale Price	Margin	Mkt Margin	Ref
1	1	<input type="text" value="159.00"/>	<input type="text" value="17.4"/>	<input type="text" value="17.4"/>	<input type="text" value="0"/> ←

Non-Inventory: ←

1. On the top ribbon, click the **Inventory** module, and then click the **Order Control** tab.
2. In the **Stock information** pane, in the **Max Qty box**, enter **0** (zero), and then click the padlock to lock it.
3. Click the **Pricing** tab. In the **Pricing Levels** pane, enter the department's average margin in the **Ref** box.
4. Click the **General** tab, and then select the **Non-Inventory** checkbox.

Note: You cannot use **F4 Discount Item** on manually-priced items.



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Learn more

KBA: [How to create a dump SKU](#)

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